COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

AN ADJUSTMENT OF RATES OF THE SOUTH SHORE WATER WORKS COMPANY

CASE NO. 2007-00199

ORDER

On May 17, 2007, South Shore Water Works Company ("South Shore") applied

to the Commission for an adjustment of its rates. Commission Staff has performed a

limited financial review of South Shore's operations and prepared a report of its findings

and recommendations regarding the proposed rates. All parties should review carefully

the report, a copy of which is attached, and submit to the Commission any written

comments on this report or requests for a hearing or informal conference no later than

10 days from the date of this Order.

IT IS THEREFORE ORDERED that all parties shall have 10 days from the date

of this Order to submit to the Commission written comments regarding the Staff Report

or to request a hearing or informal conference in this matter. If no request for a hearing

or informal conference is received within this period, this case shall stand submitted to

the Commission for a decision.

Done at Frankfort, Kentucky, this 1st day of November, 2007.

By the Commission

ATTEST:

Executive Director

STAFF REPORT

SOUTH SHORE WATER WORKS CO.

CASE NO. 2007-00199

On May 17, 2007, South Shore Water Works Company ("South Shore") applied for an increase in its water rates. It proposes a revenue increase of \$134,407, or 24.7 percent over test year revenue of \$543,014. This proposal would increase the water bill for a residential customer using 4,000 gallons from \$18.09 to \$22.70, an increase of 25.4 percent.

To evaluate the requested increase, Commission Staff ("Staff") performed a limited financial review of South Shore's test period operations for the 12 months ending April 30, 2007. Jack Kaninberg of the Commission's Water and Sewer Revenue Requirements Branch performed the limited review with a field visit on July 25, 2007. The scope of Staff's review was limited to obtaining information as to whether the test period operating revenues and expenses were representative of normal operations. Insignificant or immaterial discrepancies were not pursued and are not addressed herein.

Jason Green is responsible for all revenue adjustments, the rate design, and the calculation of the recommended rates. South Shore proposed in its application to increase its current rates by an across the board percentage amount. The percentage amount is based on the additional revenue requirement over normalized revenues requested in the application. Commission Staff previously prepared a cost-of-service

study for South Shore in Case No. 2003-00044¹. This study was prepared using the

commodity demand methodology set forth in American Water Works Association

Manual M-1 and recognized that a utility must be prepared to meet peak demand

requirements as well as average water use needs. South Shore's current rate design

adequately meets those needs and requirements. Therefore, Staff recommends that

the proposed across the board percentage increase in South Shore's current rate

design be approved.

Jack Kaninberg is responsible for the determination of the revenue requirement.

Based on Staff's recommended pro forma operations as shown in Attachment A, Staff

recommends that South Shore's requested increase be denied, and that a

recommended increase in revenues of \$83,307 should be granted. This increase will

allow South Shore sufficient funds to meet its reasonable operating expenses and

provide for adequate equity growth. Based on the recommendations herein, Staff is of

the opinion that the rates as shown in Attachment A of this report are reasonable and

should be approved by this Commission.

<u>Signatures</u>

Prepared by: Jack Kaninberg Financial Analyst, Water and Sewer

Revenue Requirements Branch
Division of Financial Analysis

Dronarad by Japan Craan

Prepared by: Jason Green Rate Analyst, Communications, Water, and Sewer Rate Design Branch

Division of Financial Analysis

¹ Case No. 2003-00044, An Adjustment of Rates of the South Shore Water Works Company.

ATTACHMENT A STAFF REPORT CASE NO. 2007-00199 SOUTH SHORE WATER WORKS COMPANY

| South Shore Proforma | YE | Adjstmts. | Adjusted | Staff | Ref. | Staff Adjusted |
|------------------------|-----------|------------|------------|------------|------|------------------|
| | 4/30/07 | | | Adjstmts. | | |
| Water Sales | \$526,533 | | \$526,533 | (\$1,290) | | \$525,243 |
| Penalty Revenue | \$9,902 | | \$9,902 | 0 | | \$9,902 |
| Nonrecurring Revenue | \$6,580 | | \$6,580 | 0 | | \$6,580 |
| Total Income | \$543,015 | 0 | \$543,015 | (\$1,290) | Α | \$541,725 |
| | | | | | | |
| Employee Wages | \$115,917 | \$22,509 | \$138,426 | 0 | | \$138,426 |
| Employee Salaries | \$81,885 | (\$6,745) | \$75,140 | (\$17,398) | В | \$57,742 |
| Health Insurance | \$62,251 | (\$2,303) | \$59,948 | 0 | | \$59,948 |
| Pensions/Benefits | \$3,891 | 0 | \$3,891 | (\$1,008) | С | \$2,883 |
| Purchased Water | \$502 | \$103 | \$605 | 0 | | \$605 |
| Purchased Power | \$45,510 | 0 | \$45,510 | 0 | | \$45,510 |
| Chemicals | \$13,775 | 0 | \$13,775 | 0 | | \$13,775 |
| Materials/Supplies | \$40,636 | \$3,909 | \$44,545 | \$506 | D | \$41,841 |
| | | | | (\$2,910) | | |
| | | | | (\$300) | | |
| Contract Services-Acct | \$2,400 | 0 | \$2,400 | 0 | | \$2,400 |
| Rental Expenses | \$17,326 | (\$422) | \$16,904 | 0 | | \$16,904 |
| Transportation Expense | \$10,702 | | \$10,702 | 0 | | \$10,702 |
| Insurance Expense | \$12,828 | 0 | \$12,828 | 0 | | \$12,828 |
| Reg. Com Expense | \$875 | | \$875 | 0 | | \$875 |
| Tot. Water Util. Exp. | \$408,498 | \$17,051 | \$425,549 | (\$21,110) | | \$404,439 |
| Depreciation Expense | \$62,260 | 0 | \$62,260 | \$838 | Е | \$58,169 |
| | | | | (\$4,929) | | |
| Amortization Expense | \$26,766 | \$1,750 | \$28,516 | (\$2,195) | F | \$27,291 |
| | | | | \$970 | | |
| Taxes OT Income | \$15,035 | | \$15,035 | 0 | G | \$15,035 |
| | 15,132 | \$1,206 | 16,338 | (\$1,331) | | \$15,007 |
| | 806 | | 806 | 0 | | 806 |
| | 4,081 | 1,172 | 5,253 | 0 | | 5,253 |
| | \$35,054 | \$2,378 | \$37,432 | (\$1,331) | | Total - \$36,101 |
| Total Op. Expenses | \$532,578 | \$21,179 | \$553,757 | (\$27,757) | | \$526,000 |
| Total Op. Income | \$10,437 | (\$21,179) | (\$10,742) | \$26,467 | | \$15,725 |
| Other Income | \$10,351 | (\$5,175) | \$5,176 | 0 | | \$5,176 |
| | 383 | | 383 | | | 383 |
| Interest Income | \$1,236 | 0 | \$1,236 | 0 | | \$1,236 |
| Interest Expense | (\$8,754) | \$8 | (\$8,747) | 0 | | (\$8,747) |
| Tot. Other Inc./Ded. | \$3,216 | (\$5,167) | (\$1,951) | 0 | | (\$1,951) |
| Income Before Inc. Tax | \$13,654 | (\$26,346) | (\$12,692) | \$26,467 | | \$13,775 |

Calculation of Recommended Revenue Requirement:

| Revenue Requirement Determination | Proposed | Recommended |
|---|----------------|-------------|
| Pro forma Operating Expenses | \$553,755.88 | \$526,000 |
| Divided by Operating Ratio | 88% | 88% |
| Subtotal | \$629,268.05 | \$597,727 |
| Less: Pro Forma Operating Expenses | (\$553,755.88) | (\$526,000) |
| Operating Margin allowed in Revenue Req. | \$75,512.17 | \$71,727 |
| | ^ | 4700.000 |
| Add: Pro Forma Operating Expenses excluding | \$553,755.88 | \$526,000 |
| Income Taxes | | |
| Income Taxes | | 23,403 |
| Operating Margin Allowed | | \$71,727 |
| Other Income & Deductions (Net) | \$1,950.72 | \$1,951 |
| Total Revenue Requirement | \$677,421.90 | \$623,081 |
| Less: Other Operating Revenues | | (\$16,482) |
| Revenue Requirement from Rates | | \$606,599 |
| Less: Normalized Operating Rev. from Rates | (\$543,014.44) | (\$525,243) |
| Recommended Increase | \$134,407.46 | \$81,356 |
| Non-Operating Expense (Net) | | \$1,951 |
| Required Increase in Revenues | | \$83,307 |

Reference Notes:

- **A. Normalized Revenues** as determined by Commission Staff's billing analysis.
- **B. Employee Salaries Expense** was adjusted in conformity with past Commission rate case precedents involving South Shore. George J. Hannah is South Shore's president and majority stockholder, and is responsible for overseeing its daily operations. Staff in past South Shore cases has recommended adjustments to Mr. Hannah's salary for ratemaking purposes. For instance, in Case No. 2002-108, Commission Staff stated the following:

"Mr. Hannah dedicates an extraordinary amount of time owning and operating South Shore. However, it has not been demonstrated how Mr. Hannah's duties and responsibilities have substantially changed since cases 94-188 and 97-321 or that \$79,500 is reasonable compensation for the work performed. Therefore, Staff recommends that Mr. Hannah's salary be set in this case using the base salaries established in those cases as adjusted for the same three percent cost of living allowances given to all other South Shore employees since 1997...

In South Shore's most recent rate case, Case No. 2003-00044, the President's allowable salary of \$51,303 for ratemaking purposes was again based upon the historical cost-of-living adjustments (COLAs) granted to other employees of the water utility.

In this case, Staff asked South Shore to explain its current position relative to the salary adjustments recommended by Staff in past cases. Mr. Hannah responded that he works 7 days a week and is on call 24 hours a day, and has dealt with increasing

regulation in recent years. Absent greater justification, Staff recommends adjusting Mr. Hannah's salary consistent with past precedents, as follows:

\$51,303 - Pro Forma Salary allowed in 2003 1.030 COLA for 2004 = \$52,842 1.030 COLA for 2005 = \$54,427 1.030 COLA for 2006 = \$56,060 1.030 COLA for 2007 = \$57,742 recommended

- **C. Pensions Expense** was determined based upon a rate of 1.75% times \$164,720 (the recommended salaries for the five employees covered by the plan), or \$2,883.
- **D. Materials and Supplies Expense** was adjusted for three items. First, Staff included a \$506 increase to recognize increased postal rates (from 39 to 41 cents) effective in May 2007. Second, Staff removed a \$2,910 expense from McCoy and McCoy in the test year that is normally required once every three years, and recommends allowing a three-year recovery in amortization expense. Third, Staff removed a \$300 donation to the Stan Spence Little League.
- **E. Depreciation Expense** was adjusted for two items. First, Staff recommends allowance of depreciation expense associated with plant additions that have occurred subsequent to the end of the test period. Second, Staff has adjusted depreciation expense to remove the expense associated with plant items that were fully depreciated during or subsequent to the test period, as follows:

| Plant Fully Depreciated | Life | Test yr. Depreciation |
|-------------------------|--------|-----------------------|
| Wells 5/5/92 | 15 | 213.40 |
| Wells 8/14/92 | 15 | 106.70 |
| Pump Unit W6 8/02 | 5 | 483.80 |
| Elec. Pump. Equip. 6/87 | 20 | 24.25 |
| Pump Filter 5/97 | 10 | 271.47 |
| Pump 3 Recon 5/97 | 10 | 46.10 |
| Pump 10/97 | 10 | 97.79 |
| Trtmt. Equip 3/87 | 20 | 130.75 |
| Trtmt. Equip 5/87 | 20 | 95.43 |
| Chlorinator 2/97 | 10 | 616.75 |
| Chem. Pump 11/97 | 10 | 70.03 |
| Chem. Pump 12/97 | 10 | 86.20 |
| Reservoir 1/57 | 50 | 143.73 |
| Clean Clearwell 11/97 | 10 | 555.00 |
| Distrib. Main 1/57 | 50 | 75.53 |
| Service 7/92 | 15 | 54.98 |
| Hydrants 9/92 | 15 | 21.32 |
| Muriatic Acid 1/01 | 5 | 1.78 |
| Muriatic Acid 8/02 | 5 5 | 123.30 |
| Well 4 - 8/02 | 5 | 527.85 |
| Well 5 – 8/02 | 5 | 590.55 |
| Well 6 – 8/02 | 5 | 533.67 |
| Tools (p. 13) | 10 | 59.06 |
| Adjustment | | 4,929.44 |

F. Amortization Expense was adjusted for two items. First, Staff recommends removal of \$2,195 of amortization expense associated with items that were fully amortized during or subsequent to the test period, as follows:

| Expenses Fully Amortized | Date | Original | Life (Yrs.) | Adjustment |
|----------------------------|-------|------------|-------------|------------|
| | | Amount | | |
| Accounting – PSC #2003-044 | 2/04 | \$300.00 | 3 | \$100.00 |
| Legal – PSC #2003-003 | 7/04 | \$207.46 | 3 | \$69.15 |
| Legal – PSC #2003-003 | 8/04 | \$537.90 | 3 | \$179.30 |
| Legal – PSC #2003-003 | 10/04 | \$160.00 | 3 | \$53.33 |
| Legal – PSC #2003-003 | 12/04 | \$48.00 | 3 | \$16.00 |
| Muriatic Acid | 1/01 | \$777.58 | 5 | \$1.78 |
| Muriatic Acid | 8/02 | \$616.52 | 5 | \$123.30 |
| Well 4 | 8/02 | \$2,639.25 | 5 | \$527.85 |
| Well 5 | 8/02 | \$2,952.75 | 5 | \$590.55 |
| Well 6 | 8/02 | \$2,668.37 | 5 | \$533.67 |
| | | | | |
| | | | Adjustment | \$2,194.93 |

Second, Staff recommends a three-year recovery for the \$2,910 McCoy and McCoy expenditure removed from Materials and Supplies Expense, an adjustment of \$970.

G. Taxes Other Than Income Expense was adjusted to allow FICA tax expense of \$15,007, based on the recommended wages and salaries expense of \$196,168 times a FICA rate of 7.65%.

ATTACHMENT B STAFF REPORT CASE NO. 2007-00199 SOUTH SHORE WATER WORKS COMPANY

RECOMMENDED RATES

| | | BILLS | GALLONS | RATE | REVENUE |
|------------------------|----------------|--------|----------------|--------|--------------|
| FIRST | 1,000 GALLONS | 26,722 | 22,640,000 | \$9.15 | 244,506.30 |
| NEXT | 9,000 GALLONS | | 70,810,000 | 3.92 | 277,575.20 |
| OVER | 10,000 GALLONS | | 30,907,000 | 2.74 | 84,685.18 |
| | | | | | |
| ACTUAL COMMODITY SALES | | | 124,357,000 | | |
| | | | | | |
| REVENUE | REQUIREMENT | | | | \$606,766.68 |